

JH Technologies Expands Microscopy Solutions with Leica Nano Technology Partnership

JH Technologies announces a new partnership with Leica Microsystems for distribution of the complete Leica EM Sample Preparation product line. JH Technologies is a national optics and microscopy dealer with 30 years of experience in optical and digital imaging, metallography, and metrology for applications in semiconductor, micro-technology, medical device, forensic, biological and materials research, and educational markets.

JH Technologies, leading distributor of optical and digital imaging systems, materials preparation, testing and analysis systems and metrology tools announced a sales and marketing partnership with Leica Nano Technology, a global manufacturer of electron microscopy (EM) sample preparation equipment and supplies for use in materials and biological analysis and research. The partnership allows JH Technologies to market and distribute Leica products in 13 states covering the western and eastern US. The strategic partnership is expected to bring localized presence for Leica products and help to grow market share for both companies.

EM sample preparation tools are key to preparing biological, medical, and industrial samples for micro analysis. Leica's workflow solutions provide precise sample preparation for TEM (transmission electron microscopy), SEM (scanning electron microscopy), and AFM (atomic force microscopy) investigations. Understanding microstructures and cell structures is key to developing and manufacturing high quality products that sustain human health and longevity, provide driver and passenger safety, and enable reliable electronics, safe air travel, and research that establishes coming innovations.

JH Technologies CEO John Hubacz, says "Our customers look at microstructures daily. With the introduction of the [Leica EM sample preparation](#) product line, we can help them prepare those microstructures and biological samples for viewing and analysis — and offer a complete sample preparation workflow solution from a single local supplier. Our customers benefit from local expertise and product knowledge helping them to make critical decisions more quickly. As a leader in this market, Leica brings an unmatched 160-year reputation. Along with our 30-year history and understanding of microscopy and digital imaging, I expect this to be any incredibly fruitful relationship. We work with some of the most innovative companies and research institutions in the world, and it is exciting to think that our products and services help them more quickly develop new innovations at a higher quality level."

"We look forward to expanding our existing close partnership with JH Technologies and leveraging their vast industry experience. Through their efforts, we will expand our presence in the US market and provide an even higher level of advanced imaging and sample preparation support to our customers," said Lon Nelson, Director of Sales, Microscopy for Leica Microsystems Inc.

JH Technologies represents a wide range of premium brands in the [microscopy and digital imaging markets](#).

About JH Technologies

[JH Technologies](#) is a major national optics and microscopy dealer with 30 years of experience in optical and digital imaging, metallography, and metrology for applications in semiconductor, micro-technology, medical device, forensic, biological and materials research, and educational markets. JH Technologies continues to expand its reach to include regional offices in Fremont and Los Angeles, Calif., Portland, Ore., and Boston,

Mass. They serve some of the largest and most innovative companies in the world, research organizations, government labs, as well as start-ups, and educators. JH Technologies sales staff consists of engineers and scientists who are dedicated to providing the most appropriate solutions for their customers' unique problems. The sales staff is supported by an outstanding group of factory trained applications experts and service engineers.

About Leica Microsystems

[Leica Microsystems](#) develops and manufactures microscopes and scientific instruments for the analysis of micro and nanostructures. Ever since the company started as a family business in the nineteenth century, its instruments have been widely recognized for their optical precision and innovative technology. It is one of the market leaders in compound and stereo microscopy, digital microscopy, confocal laser scanning microscopy with related imaging systems, electron microscopy sample preparation, and surgical microscopes.

Leica Microsystems has seven major manufacturing plants and product development sites around the world. The company is represented in over 100 countries, has sales and service organizations in 20 countries, and an international network of distribution partners. Its headquarters are located in Wetzlar, Germany.



Contact Information

John Hubacz

jh@jhtechnologies.com

(408) 436-6336